



JOB TITLE: Technical Engineering Manager

LOCATION: Dungannon, Co. Tyrone

Have you got a hunger to win? Do you really care that the customer gets the right solution and Kiverco succeeds as a business? Can you constantly juggle and deal with the pressures of a busy environment?

If the answer to these questions is yes, then this is the right job for you...

About Kiverco:

At Kiverco we believe in a World where Recycling Plant recovers much more, much more accurately and for much longer. Kiverco is a premium brand business with an international reputation for making the World's Toughest Recycling Plant. We have been focused on making the World more sustainable for thirty years.

You will be joining the Company at an interesting time, as Kiverco has just secured some of our most exciting projects to date and we are in the process of launching a new line of revolutionary machinery.

Our Company has evolved over the years and its growth is a direct result of the hunger for creating new distinctive, bespoke, innovative products to help transform the World's waste. Our obsessive behaviour to constantly evolve our offering has meant that we have also become industry-leading experts in the field of waste processing machinery.

Kiverco delivers high quality solutions with excellent customer service globally.

The person:

We are looking for an ambitious Technical Engineering Manager to collaborate and interact effectively with customers and manage a dynamic technical engineering team. You will be a confident

communicator with the organisational skills to deliver an exceptional customer experience. The position will suit a highly motivated individual who can rise to challenges and have a practical hands-on approach. You will have integrity and a fun, can-do attitude which will allow you to fit in with our well-established team.

Main Duties & Responsibilities:

- Manage and develop the technical team and the systems and processes to deliver a professional service to both the internal and external customer to ensure efficient use of time and resource.
- Work closely with customers through the sales team and dealers to fully understand the customer's business and what they need and be creative with the solutions provided.
- Build and develop relationships with our technology partners.
- Be continuously up to date with all the latest developments in technology in relevant industries to be able to always offer the customer the best solution.
- Consistently training and developing the team to ensure maximum customer satisfaction.
- Understand commercial agreements and documentation, assess risk and resolve issues arising.
- Identify and maximise business development opportunities and recognise those that are not.
- Ensure that project requirements are clearly defined to all departments so that customer's requirements are met.
- Ensure that the financial aspects and impact of a contract are clear to all parties.
- Work with the sales and marketing departments to build and maintain sound customer relations.
- Work alongside the management team reviewing and developing processes throughout the business to enhance delivery of projects, being involved in continuous innovation and change throughout the business.

Criteria required:

- 5 years' experience in a similar role ideally in the recycling sector
- Experience leading and managing a team
- Excellent communicator with strong interpersonal skills
- Educated to degree level or equivalent with 5 years' experience in a similar role
- Proven experience of dealing with a sales team, customers and suppliers
- Clear leadership skills with drive and enthusiasm to take on a new and challenging role in a growing department in a growing business

- Experience of working with contracts and tenders would be an advantage

Rewards & benefits:

- Highly competitive salary with benefits package

To apply for this position please send your CV with a cover letter to careers@kiverco.com